



Management is a program of study within the **Business, Management, and Administration Career Cluster**. A Career Cluster is a grouping of occupations and broad industries based on commonalities. There are 16 Career Clusters.

Career clusters link what the students learn in school with the knowledge and skills they need for success in college and careers. Business, Management, and Administration Career Cluster prepares learners for careers in planning, organizing, directing, and evaluating business functions essential to efficient and productive business operations.

There are six programs of study in this cluster:

- Administrative and Information Support
- Business Analysis
- Business Financial Management and Accounting
- Human Resources
- Management
- Marketing

Employment Outlook

A **Business Executive** is an example career for this program of study. The job outlook for business executives is good. Nationally, the number of jobs for executives is expected to grow through the year 2014. Salary levels for business executives vary substantially depending on the level of managerial responsibility, length of service, and type, size, and location of the firm (Occupational Outlook Handbook, 2006-2007). The national average salary for this profession is \$142,440 a year (Career Information System, 2007). Salaries in Texas range from \$56,000 to over 145,000 a year (O*NET Online, 2007).

Using this brochure

Inside you will find a suggested **program of study** that has lots of helpful information. The model is an example of the types of courses and extended learning experiences that are important for the **Management Program of Study**. Use this model to plan your course schedule, educational experiences, and career choices.

At the top of the model, you will find **career goals** with the corresponding **O*NET code**. The O*NET code is an official classification of jobs and can be used to locate career-related information. Your teacher, counselor, or media center should be able to help you locate further information.

The upper left side of the model highlights the **core courses and career-related electives** in high school that will help prepare you for your career goal. This model is based upon the Recommended High School Graduation Plan and can easily be adapted for the Distinguished Achievement High School Graduation Plan.

The upper right side of the model highlights examples of **extended learning experiences** that can enhance your knowledge and skills for your career goal. You will find examples of curricular activities, such as participation in Career and Technical Student Organizations like BI or FBLA, career learning experiences, service learning activities, and extracurricular activities.

The lower left side of the model **indicates industry licensures/certifications** and **on-the-job training experiences** that may be available while still in high school. This section also highlights the various levels of **postsecondary education** and examples of **career options** available to you once you have completed that level of education and training.

The lower right side of the model contains examples of **professional associations** available for business professionals. Many of these organizations allow for preprofessional membership while enrolled in a postsecondary program. Most organizations have websites which can be easily located by entering the organization name in available search engines.



Thinking about a career in Management?

This program of study may be for you! Employees working in management have a variety of responsibilities to keep a business in operation. They build relationships with people outside the company or department and with employees. They might negotiate with or hire employees. Look inside to see the suggested coursework and learning opportunities that will prepare you for an exciting and rewarding career.